

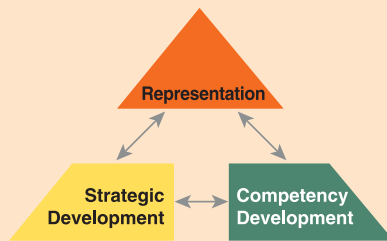
## Training & Development Programme 2020

At CUDA, our aim is to deliver training on mandatory and other relevant issues, with competent speakers, providing networking opportunities across credit unions, and invaluable exchanges of knowledge and experiences. This allows individuals to feel confident and competent in all important issues, and to be prepared to take up the challenges of today's markets.

The CUDA Training and Development Programme for 2020 includes a number of targeted areas for Boards of Directors, Board Oversight Committees, Management Teams and Credit Union personnel, including a number of role specific forums. All of the programmes are devised collaboratively between CUDA and experts in the field to ensure the content and format is specifically designed to support credit unions.

Our Leadership Masterclass series for Boards of Directors, Board Oversight Committees and Management Teams, along with our function specific events and sessions covering mandatory training areas all provide invaluable networking opportunities to maximise knowledge sharing.

Further details in relation to locations and detailed agendas for our events will be communicated by CUDA to all those who have registered their details with us. If you would like to be added to our mailing list for training events, please email: [info@cuda.ie](mailto:info@cuda.ie) or call the CUDA office on **01 469 3715**.



Our Business Model

While every effort is made to ensure the accuracy of this information, from time to time it may be necessary to make changes to this calendar. Details of any changes will be communicated to all those on our training mailing list.

### What does CUDA offer?

CUDA supports member credit unions to better serve their current and future members within an enabling legislative and regulatory framework. CUDA achieves this through a wide range of services that support credit unions, including Representation (legislative and regulatory), Competency Development and Strategic Development.

### Credit Union Support Platform

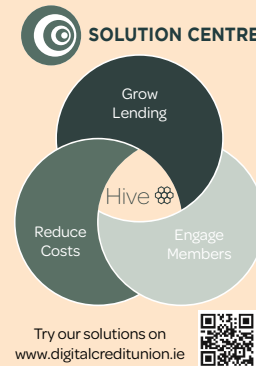
CUDA has developed a unique system called CUSP (Credit Union Support Platform) designed to help credit unions with their regulatory compliance by providing policies, self-assessments, templates guidance and a range of 'how to' supports. CUSP also contains a comprehensive and simple to use Risk Management system that helps you design your Risk Profile & Risk Appetite including Risk & Control Libraries to build and manage your Risk Register.



**The Solution Centre**, a collaborative initiative by CUDA, was established in 2016 by a group of credit unions in recognition of the growing need to co-operate more closely on their shared challenges. As a credit union owned and operated not for profit, the focus of the Solution Centre is on creating solutions that enable Credit Unions to reach more customers and offer them more.

Our goal is to provide value to credit unions in order to enhance and strengthen their business practices and the credit union system in Ireland as a whole.

Among the range of in-market services is a CRM platform which enables credit unions to present themselves to existing and potential members as modern financial institutions with digital access in a manner members want and expect, a digital creative agency that has enabled participants to increase lending by up to 15% and a best practice mortgage framework providing credit unions with all the tools necessary to offer compliant mortgage products. Following the publication of three Fintech White Papers, our Digital Transformation projects are enabling Credit Unions to deliver an automated, proactive and integrated experience.



### Can our Credit Union get access to these great supports?

YES. We offer various categories of membership. To determine the right package for your credit union, please contact us - email: [info@cuda.ie](mailto:info@cuda.ie) or phone **01 469 3715**.



# Training & Development Programme 2020



Month	Date	Event	Format	TARGET AUDIENCE			
				Directors	Board Oversight Committee	Management Team	Staff
January	25th January	CUDA Annual Conference	Full day event	*	*	*	*
February	19th February	Cyber Risk & Outsourcing	Full day event	*	*	*	*
March	11th March	Loan Underwriting - Level 4 - Part I - Introduction to Business Lending	Half day (morning)			*	*
	21st March	<b>Leadership Masterclass</b> - Credit Union Induction Training	Full day event	*	*		
	28th March	Compliance Training - Anti-Money Laundering/Combat Terrorist Financing/ Data Protection/Ethics	Full day event	*	*	*	*
April	2nd April	Loan Underwriting - Level 4 - Part II - SME Lending	Half day (morning)			*	*
	8th April	Loan Underwriting - Level 1 - Introduction to Lending	Full day event	*	*	*	*
	22nd April	Credit Control Training	Full day event	*	*	*	*
May	13th May	CUDA MLRO Training Event	Full day event			*	*
	14th May	<b>Leadership Masterclass</b> - Developing Succession Plan Workshop	Half day (evening)	*			
	16th May	<b>Leadership Masterclass</b> - The Role of the Board Oversight Committee	Full day event		*		
June	10th June	Loan Underwriting - Level 2 - Advanced Lending	Full day event			*	*
	17th June	Loan Underwriting - Level 3 - Long Term Lending	Full day event	*		*	*
July	29th July	Loan Underwriting - Level 1 - Introduction to Lending	Full day event	*	*	*	*
September	3rd September	<b>Leadership Masterclass</b> - HR, Employment Rights & Obligations	Evening Event	*	*	*	
	16th September	Mortgage Arrears Framework	Half day (evening)	*		*	*
October	28th October	Compliance Training - Anti-Money Laundering/Combat Terrorist Financing/ Data Protection/Ethics	Full day event	*	*	*	*
<b>OTHER EVENTS</b>							
CUDA will continue its series of <b>Chair Roundtable Forums</b> through 2020, further details will be circulated.							
<b>Marketing Events</b>	12th March	Marketing Forum (1) - Measuring Success & Identifying Failure	Half day (morning)	Marketing, Operations & Compliance			
	23rd April	Marketing Forum (2) - Compliance & Marketing	Half day (morning)				
	28th May	Marketing Forum (3) - Importance of Design - UX Branding & Language	Half day (morning)				
	25th June	Marketing Forum (4) - Winning Opportunities	Half day (morning)				

## NEW

The **Credit Union Director Development Programme** is designed to support & develop Credit Union Directors, providing them with the knowledge, skills and attributes to be an effective director. A blended approach will involve self learning, group participation, face to face and online delivery. A number of modules will be delivered over various themes, including Credit Union Governance, Strategic Planning and Risk Management. Further details will be communicated to CUDA Owner Member Credit Unions.

## The CUDA Training & Development Calendar now offers a full programme of Loan Underwriting Training as follows:

Level 1 - Introduction to Lending	An introduction to the Fundamentals of Lending and an overview of the Legislative and Regulatory Framework & Member Communications.
Level 2 - Advanced Lending	A deep dive into the Legislative & Regulatory Framework, credit worthiness and repayment capacity when underwriting. Participants will have already completed Loan Underwriting Level 1.
Level 3 - Long Term Lending	An overview of underwriting for longer periods, particularly for Home Loans.
Level 4 - Part I - Introduction to Business Lending	An introduction to lending for Business, including the types of trading structures, business plans & projections, and credit worthiness & repayment capacity for businesses.
Level 4 - Part II - SME Lending	A more in depth look at lending for Business, including business loan credit risk assessment and understanding how to reach a balanced credit decision. Participants will have already completed Loan Underwriting Level 4 - Part I.